

# Link4 & NetSuite

## Enabling Instant Invoice Delivery

### OVERVIEW

As a Build For NetSuite (BFN) eInvoicing Service Provider, Link4 helps NetSuite users automate their entire invoicing process by simplifying the way they send and receive invoices via their own NetSuite software - no PDFs, no emails, no manual data entry.

Built for  
**ORACLE**  
**NETSUITE**



eInvoicing via NetSuite increases security, accuracy, efficiency, and cash flow. Let's take a look at a couple of Link4-NetSuite integration case studies...

### ZONTE'S FOOTSTEP

Zonte's Footstep (Zonte) is an independent Australian wine producer established in 2003. Having won several awards and with over two decades of experience in the field, they have expanded their business to ship to overseas markets.



Among Zonte's impressive company goals are: *growing communities* by giving back to those around them and *leading with their own footsteps* by being innovative.

#### Previous invoicing process and pain points

Zonte deals with almost 300 different suppliers, 20% of whom are sending the highest volume of invoices per month. However, the previous invoicing process was manual where PDF invoices used to be attached to emails and sent for processing, proving to be a time-consuming task that required high effort from staff.

## eInvoicing implementation goals

- Automate the invoice-receiving process, i.e. the Accounts Payable workflow.
- Up-to-date information is recorded in NetSuite where invoice data is safe, providing real-time insights.
- Data accuracy including invoice line items.

## Link4 implementation

Zonte was one of the early NetSuite eInvoicing adopters in Australia and the first NetSuite integration client for Link4. The entire implementation process took 4 weeks, and Zonte became the main NetSuite referral client that provided Link4 with the experience needed to take on other NetSuite users.

## Current status

With the intention of improving their supplier relationships as well as process a higher number of eInvoices (as opposed to emailed invoices), Zonte is currently undergoing Link4's supplier onboarding services.

## RECOVERIESCORP

An award-winning business with 30+ years of experience, partnering with leading Australian and New Zealand organisations to deliver first-party credit services and third-party receivables management services for a wide range of clients across government, banking, transport, insurance, telco, and utility sectors.



Their success is underpinned by an industry-leading combination of people, systems and technology.

## Previous invoicing process and pain points

RecoveriesCorp was using a manual process (email) to send their invoices where a high volume of invoices were sent via email to their government clients. With the Australian government requesting government suppliers to send them eInvoices as well as considering the number of emails and follow-ups included in their daily invoicing process, the RecoveriesCorp decided to adopt eInvoicing.

## eInvoicing implementation goals

- Streamline their invoicing process.
- Receive invoice delivery status updates, to monitor their invoices better.
- Increase cash flow by reducing costs and improving their Accounts Receivable cycle.
- Keep their clients happy, provided that their own Government users requested RecoveriesCorp to join the eInvoicing Network.

## Link4 implementation

This project was carried out within the span of just 2 weeks. The implementation phase was smooth and ensured that all generated information from NetSuite was been delivered to their clients.

## Current status

RecoveriesCorp has commenced sending eInvoices to the government sector, enjoying the benefits of eInvoicing provided via Link4.

For more about Link4 & NetSuite, visit:

<https://link4.co/link4-and-oracle-netsuite/>



## WHY LINK4 & NETSUITE?

Cloud based solution  
Seamless integration  
Supports all size and scale of businesses  
Robust onboarding and ongoing support  
Ongoing enhancement process

## HOW DOES IT WORK?

### **When sending an eInvoice via your NetSuite platform:**

It is exactly the same as creating a regular invoice, the user does not have to change anything.

If the Customer is ready to receive eInvoices, then Link4 will get the invoice data from NetSuite and deliver it through the Peppol eInvoicing network.

### **When receiving an eInvoice to your NetSuite platform:**

When a NetSuite user receives an eInvoice through Link4, it will be automatically delivered to the Bills page without the need for any data entry!

## ABOUT LINK4

Link4 is an award-winning, ATO and Peppol Authority accredited Service Provider and Access Point that revolutionised the Procure-to-Pay sector by providing seamless eInvoicing services throughout Australia, New Zealand, Singapore, the United Kingdom, and soon in Malaysia and the United States. With 7+ years of experience in providing eInvoicing solutions to over 5,000 businesses, Link4 has the expertise and skills to ensure all your invoicing goals are met. We will help you with every step of the process, from planning and implementation to support and training.

**Interested in a free consultation?** Email us at [connect@link4.co](mailto:connect@link4.co).